BUILDING A
MARKETPLACE
FOR SOCIAL
CHANGE

SOCIAL INNOVATION FORUM
2017 ANNUAL REPORT
marketplace (noun)

An approach to engaging a broad community in the work of social change in which market-goers (volunteers, philanthropists, social impact investors, and leaders of mission-based organizations) exchange resources (time, money, expertise, and social capital) in order to collaborate on creating social impact.
A MARKETPLACE FOR SOCIAL CHANGE

Dear Friends of SIF,

The word “marketplace” may evoke images of people bartering over bread, fish, and fruit, but for the Social Innovation Forum (SIF), the marketplace represents something different—an innovative approach to engaging a broad community in the work of social change.

In this marketplace, market-goers exchange resources (time, money, expertise, and social capital) in order to collaborate on creating social impact. For volunteers, philanthropists, and social impact investors, this marketplace creates opportunities to engage in meaningful ways: to “give back,” to have a deeper impact than they could on their own, and to become part of innovations beyond their own imaginations. For mission-based organizations, it’s a way to connect with people eager to support their work with time, talent, and financial resources that would otherwise be hard to obtain.

The Social Innovation Forum is the heart and soul of the marketplace described above, nurturing its growth and driving it toward greater social impact. In this annual report, we share highlights of the past year: building capacity through our Accelerator program; making connections among funders, mentors, and practitioners; acquiring the Next Mile Project; and moving to our new space at One Congress Street.

Over the years, we have seen the impact of the marketplace, which to date has directed more than $31 million in cash and in-kind resources to 106 social impact organizations. We are excited about the possibilities as the marketplace continues to grow.

Many thanks for your participation in this work and for your past and continued support.

Sincerely,

Susan Musinsky
Executive Director

Ryan Dings
Chair, SIF Board of Directors
THE SOCIAL INNOVATOR ACCELERATOR: OUR FLAGSHIP 24-MONTH CAPACITY-BUILDING PROGRAM FOR NONPROFITS

After vetting 135 organizations over six months, we welcomed seven nonprofits into our 2017 Social Innovator Accelerator. These groups completed an intense six-month consulting and capacity-building program, drawing on the support of our consultants, in-kind partners, and skilled volunteers, and they presented their work to more than 350 people at the 14th Annual Social Innovator Showcase.

2017 SOCIAL INNOVATORS AND TRACK TOPICS

★ Boston CASA  
Supporting Foster Children in Their Transitions to Adulthood

★ Citizens for Juvenile Justice  
Advancing Social Change through Advocacy and Activism

★ Community Economic Development Center  
Revitalizing Southeastern Massachusetts

★ Institute for Nonprofit Practice  
Building Leaders for the Social Sector

★ Julie’s Family Learning Program  
Addressing the Disadvantages of Poverty and Adversity in Early Childhood

★ Project Citizenship  
Anything Goes: Innovative, Effective, and Sustainable Approaches to Our Region’s Toughest Social Issues

★ Room to Grow  
Promoting the Whole Health of Mothers and Children

2016 SOCIAL INNOVATORS

Twenty-one volunteer executive coaches provided six months of professional leadership coaching to staff at our 2016 Social Innovator organizations, helping them set and achieve individual and organizational leadership development goals. With SIF’s support, these groups also focused on developing and strengthening relationships with funders and on tracking their progress towards their performance goals.

2015 SOCIAL INNOVATORS

Our seven 2015 Social Innovators “graduated” from the Accelerator this year and entered our alumni portfolio. SIF supported each organization in advancing a unique strategic priority to enable them to build on the previous year’s work in the Accelerator. The Innovators also created Performance Measurement Reports to share their accomplishments and learning with our community.

IN THE MARKETPLACE...

we draw on the collective skills and wisdom of funders, volunteers, business executives, and community leaders to identify effective nonprofit organizations and help them accelerate their impact.
Executive coaching helped the Louis D. Brown Peace Institute staff develop leadership skills, build confidence, and work more effectively as a team.

Clementina (Tina) M. Chéry co-founded the Louis D. Brown Peace Institute in 1994 after her son Louis was murdered in the crossfire of a shootout. For more than 20 years, the organization has been a center of healing, teaching, and learning for families and communities impacted by homicide.

In the summer of 2016, the Peace Institute began the second phase of the SIF Accelerator focused on leadership development. SIF matched Tina Chéry and three members of her leadership team with professional executive coaches to work on individualized leadership goals for six months. A fifth coach also worked with the team as a group.

Although Tina had run the organization for more than two decades, she did not have formal management or leadership training. Tina’s coach, Lina Foster, began with a 360-degree review and the question, “In six months, what will success look like?” For Tina, success meant increased confidence, particularly when interacting with funders and external stakeholders. Lina offered Tina a framework with action steps and deadlines to help her achieve her leadership development goals. Coaching helped Tina “step into her power” as a leader and as an executive.

For the leadership team, the coaching experience provided the “fine-tuning” the team needed to work more effectively together as leaders to guide the organization to its next phase of growth. “We gained a shared understanding and a new sense of the ways we wanted to impact the organization and carry out its mission.”

Today, the Peace Institute is the leading homicide response organization in Massachusetts and is carrying out bold plans to expand its impact across the country. The organization is launching Training, Technical Assistance, and Consulting services and organizing its first national conference. In recognition of her exemplary leadership, Tina received the honor of being named a 2017 Barr Fellow by the Barr Foundation.

“It is gratifying to use my professional executive coaching experience to help talented leaders who are doing so much good in the world take their leadership to the next level.”

LINA FOSTER, CERTIFIED EXECUTIVE COACH & SIF VOLUNTEER

“As a woman of color, I started this work out of pain. I didn’t know what a traditional executive director would know, and I needed to understand this power that others saw in me. Now, I am stepping into this power with confidence.”

TINA CHÉRY, FOUNDER & EXECUTIVE DIRECTOR, LOUIS D. BROWN PEACE INSTITUTE
EXPANDING OUR WORK THROUGH INNOVATION AND EXPERIMENTATION

In January 2017, SIF acquired the Next Mile Project (NMP), a nonprofit collaborative and coworking space. With the acquisition, SIF moved into NMP’s 5,000+ square-foot facility at One Congress Street in downtown Boston, utilizing the light, open space as a platform for building our social impact marketplace.

COWORKING

Boston’s only coworking space by nonprofit professionals for nonprofit professionals, SIF offers a collaborative community and shared work space where mission-driven organizations connect, learn, and grow.

In addition to basic office amenities, members have access to workshops, trainings, peer-to-peer network building, and other events and activities to connect more deeply with Boston’s philanthropic and social sector leaders.

MENTOR OFFICE HOURS

In the pilot phase of our Mentor Office Hours program, skilled volunteers offered 15 individual sessions of high-level marketing and strategy consulting to SIF alumni and coworking members. Based on positive feedback from mentors and participants, we are expanding this program to include mentors with financial, legal, and other expertise.

WORKSHOPS AND LEARNING SESSIONS

In our first six months at One Congress Street, our partners and volunteers offered a series of learning programs to members of our alumni portfolio, coworking organizations, and funder community, including:

- Pilot SIF Book Club
- Supporting Family Philanthropy to Grow Social Impact
- Trends in Philanthropy and Best Practices in Donor Retention
- Recruiting and Hiring Inclusively
- Retaining Talent Through Inclusivity
- Insights into Impact Investing

NMP Coworking Members as of January 2017

- Boston Shakespeare Project
- D-tree International
- Exceptional Lives
- Gift of Life
- Our Starting Point
- Step Up International
- The South Asian Arts Council
- Team Heart

IN THE MARKETPLACE...

we test ideas and try new approaches to achieve positive social change.
**KINDERLAB ROBOTICS: BRINGING STEM EDUCATION TO YOUNG CHILDREN**

Mitch Rosenberg, CEO at KinderLab Robotics, had over 30 years of experience in the technology industry when KinderLab applied for the Social Innovation Forum’s 2016 Social Business Accelerator. Mitch was intrigued by the opportunity to meet investors that care about more than just bottom-line returns.

In the Accelerator, Mitch learned how to effectively incorporate social mission into his investor story. He connected with mentors who were essential to KinderLab’s success, offering guidance to the leadership team at critical points in the company’s development. Among those mentors was Bob Leahy, a seasoned C-level executive with over 30 years of experience in software-as-a-service and other high-technology companies. Bob continued his relationship with KinderLab after the 12-week Accelerator ended and later joined the KinderLab board.

In the year following the Accelerator, Kinderlab has taken off. The company finished 2016 with 50% higher revenues than the previous year, including a major international contract. In early 2017, KinderLab raised a $1 million seed round, which allowed it to double its staff to six full-time employees, and launched several exciting product extensions. Now sold in 50 states and countries, the Kibo robot kit is bringing research-based STEM education to young children across the globe.

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**EXPLORING IMPACT BEYOND PHILANTHROPY: IMPACT INVESTING**

In 2012, SIF began expanding beyond philanthropy to explore the emerging field of impact investing as a lever for social change.

Through our Social Business Accelerator, SIF has worked with 24 “impact-focused” entrepreneurs, connecting them with the capital and mentorship needed to fuel their growth. To date, our entrepreneurs have raised approximately $8.4 million—$2 million of which has come directly through connections to the SIF community.

This year, SIF published *Insights into Impact Investing*, a report reflecting on our work, and hosted 40 people for an entrepreneur/investor panel and discussion. We also continued to support our alumni portfolio through peer sessions, mentoring, and one-on-one advising.

*The idea that investors would band together to help each other and social entrepreneurs in their quest for both social and financial returns is extremely attractive.*

MITCH ROSENBERG, CEO, KINDERLAB ROBOTICS

*Volunteering with SIF has allowed me to use my skills and experience to help entrepreneurs focused on the dual goals of profit and social impact grow their businesses.*

BOB LEAHY, SIF MENTOR

**SIF ENTREPRENEURS HAVE RAISED OVER**

$8.4 MILLION

$2 MILLION

OF WHICH HAS COME DIRECTLY THROUGH CONNECTIONS TO THE SIF COMMUNITY
SIF BY THE NUMBERS

106 PORTFOLIO ORGANIZATIONS

400,000
Our nonprofit Social Innovator organizations touched more than 400,000 LIVES in 2017.

$31M
To date, SIF has directed $31 MILLION in cash and in-kind services to social impact organizations.

SIF held 40 EVENTS focused on bringing our community together for networking and learning.

TOTAL EVENT ATTENDEES
1,979
On average, our Innovators more than DOUBLE THEIR REVENUE four years after engaging with SIF.

THE MARKETPLACE IN ACTION

BUILDING COMMUNITY AND BRINGING PEOPLE TOGETHER

As part of our marketplace approach, SIF strives to build genuine, non-hierarchical relationships among members of our community by bringing people together through convenings of all kinds.

Inspired by Vu Le’s perceptive and oft-hilarious blog Nonprofit AF, which regularly calls out the power dynamics in the social sector, we formed a host committee of more than a dozen funders. We organized an informal event to help funders and nonprofit leaders come together with no agenda “to see each other as human beings and to help decrease the power dynamics so present in our sector.” At our first Coffee & Donuts to Decrease Funder/Nonprofit Power Dynamics, 160 people packed into SIF headquarters for coffee, conversation, and connection across the funder/nonprofit divide.

IN THE MARKETPLACE...

a growing community of social impact leaders, supporters, and investors achieve more together than they could on their own.
Founded in 1984, the Cambodian Mutual Assistance Association (CMAA) provides services to the Cambodian American community in Lowell to improve the quality of their lives and empower them to become engaged residents and leaders in the city and beyond.

In the summer of 2015, Sovanna Pouv was just over a year into his first executive director role at CMAA and was spending much of his time “putting out fires.” He was managing a $340,000 budget and a handful of “legacy” programs.

Sovanna was committed to shifting CMAA to be more “future-facing,” so he applied to the 2016 Social Innovator Accelerator seeking support to take CMAA to its next phase of development.

Sovanna’s SIF consultant Claudia Lach worked with him on building a two-year plan for growth. She helped him strengthen his fiscal planning skills and create financial projections to support the plan. Presentation coaching from in-kind partner Ariel helped Sovanna extend his natural ability to connect with people into a strong pitch style, and he built his confidence presenting to large groups.

Since presenting at the Showcase in May 2016, CMAA has made connections to new funders and strengthened relationships with existing supporters. The organization’s budget has increased 59% and constituents served through CMAA’s walk-in and translation services have more than doubled in the past year.

CMAA is undertaking new collaborations with other groups in Lowell, including with 2014 Social Innovator Mill City Grows, and is reaching out to work with partners in Boston and Quincy. Through a robust partnership with 2017 Social Innovator Project Citizenship, CMAA is helping more immigrants achieve citizenship and register to vote.

The Social Innovator Accelerator provided Sovanna with the training, exposure, and experience to lead CMAA into its next phase of development. Today, through its expanded programming and increased collaboration, CMAA is creating a new generation of community leaders and improving the quality of life for Cambodian Americans in Lowell.

Walk-In and Translation Services

CAMBODIAN MUTUAL ASSISTANCE ASSOCIATION

The Social Innovator Accelerator provided Sovanna Pouv the training, exposure, and experience to lead his organization into its next phase of growth.

“I’ve built my confidence as a leader and have become much more comfortable sharing CMAA’s mission and goals with audiences of all sizes.”

SOVANNAPOUV, EXEC. DIR., CMAA

“Our in-kind partnership with SIF has spanned 10 years and has become an integral part of the culture of our business.”

SEAN KAVANAGH, CEO, ARIEL
IMPROVING OUR WORK BY LEARNING FROM OUR COMMUNITY

DIVERSITY, EQUITY, AND INCLUSION

SIF is committed to being a learning organization and aims to be fully mindful in our pursuit to understand and engage with issues facing our communities. In order to become a more effective and authentic partner to those with whom we are trying to build a more equitable greater Boston, in FY17 SIF embarked on an organizational learning process to educate our staff and Board about the complex issues around diversity, equity, and inclusion, and build the cultural competency of our team. This learning process is ongoing and will continue to be an organizational priority as we work to create a portfolio and a network that is inclusive of leaders of color and individuals from a range of backgrounds.

SIF’S 2017-2018 COLLABORATIVE TRACK FOCUSED ON IMMIGRANTS, REFUGEES, AND ASYLUM-SEEKERS

As policy changes threatened rights of immigrants and refugees across the United States, SIF and many in the funding community sought ways to take action. SIF convened a group of local funders to come together to collectively support a social issue track focused on organizations promoting advancement for immigrants, refugees, and asylum-seekers for our 2017-2018 nonprofit Accelerator. Within weeks of our initial call to action, eight funding partners signed on to participate. These partners both provided enough support to sponsor an Accelerator track and also decided to fund SIF’s Capacity Camp next spring, which will provide a condensed version of the Accelerator for six to eight organizations selected from the applicant pool.

Immigrant and Refugee Funder Collaborative
Ansara Family Fund
Barr Foundation
The Clowes Fund
The Hyams Foundation
Landry Family Foundation
Macomber Family Fund
Suhrbier Family Fund
Tomfohrde Foundation

“As a funder committed to racial, social, and economic justice, The Hyams Foundation is pleased to support SIF and its Immigrant and Refugee Collaborative Track. Through their thoughtful due diligence and funder engagement processes, SIF staff have enabled us as partner funders to better ground ourselves in the sector landscape, bring an equity lens to the analysis, and potentially impact groups well beyond our catchment area.”
NAHIR TORRES, PROGRAM OFFICER, THE HYAMS FOUNDATION

IN THE MARKETPLACE...

we continue growing and learning, seeking opportunities to improve our work and respond to needs in our community.
**INVESTORS & SUPPORTERS (JULY 1, 2016 - JUNE 30, 2017)**

### 2017 SOCIAL ISSUE TRACK PARTNERS

- Bess Foundation
- Boston Open Impact*
  - Dan and Elizabeth Jick
  - Jeff and Kim Kushner
  - Andy and Suzanne Offit
  - Bob and Amy Rands
  - Steven and Ellen Segal

Building Blocks Charitable Fund
Gisela B. Hogan Foundation
Highland Street Foundation*
Jon Shevell Children’s Fund
Schrafft Charitable Trust*

### IMPACT INVESTING PARTNER

- The Devonshire Foundation*

### LEAD SPONSORS

- $50,000+
  - Barr Foundation
  - The Boston Foundation
  - The Devonshire Foundation*
  - Margaret Stewart Lindsay Foundation*

### LEAD BENEFACTORS

- $20,000 - $49,999
  - Anonymous
  - The Charlotte Foundation*
  - Tony and Susanah Howland*
  - Andy and Suzanne Offit*
  - Rands Foundation*
  - Root Cause
  - Mark and Marie Schwartz*
  - Stifler Family Foundation*

### LEAD ANGELS

- $10,000 - $19,999
  - Anonymous
  - Michael Carmen and Pam Lederer
  - Frieze Family Foundation
  - Josephine and Louise Crane Foundation
  - Doug and Audrey Miller
  - Reynders, McVeigh Capital Management, LLC

### ANGELS

- $5,000 - $9,999
  - Anonymous (2)
  - Eastern Bank Charitable Foundation
  - Forest Foundation
  - Jordan and Julie Hitch
  - John Hancock
  - Molly and Peter Karlson
  - Jordan and Jean Krasnow
  - Marcus Partners
  - Anmol Mehta
  - Microsoft Corporation
  - Nutter McClennen & Fish
  - Schrafft Charitable Trust
  - Steven and Ellen Segal
  - Thomas Anthony Pappas Charitable Foundation
  - Howard Wolk

### PATRONS

- $2,000 - $4,999
  - The Beker Foundation
  - Choate Investment Advisors LLC
  - Delta Dental of Massachusetts
  - RINET Company
  - Emily Silberstein
  - Mike and Peggy Stevens

### CONTRIBUTING

- $1,000 - $1,999
  - Jeff Alexander and Jocelyn Bailin
  - Danforth Gift Fund
  - DavisKelly CPAs
  - Ryan Dings and Kate Rigby
  - Rachel and Matt Doeringer
  - Jonathan Hecht and Lora Sabin
  - Alison Poorvu Jaffe and Dan Jaffe
  - Amy Musinsky
  - Lisa Resnek Wyett and Chris Wyett
  - Mark and Etta Rosen
  - Mitch Rosenberg
  - Stephanie Dodson Cornell and James Cornell Family Foundation
  - Victoria Wang

### SUPPORTING

- UP TO $999
  - Anonymous
  - Jonathan Abe
  - Asheesh Advani and Helen Rosenfeld
  - The Bayle Family
  - Katie and Bruce Barnett
  - Traci and Jeff Bernier
  - Grace Macomber Bird
  - Ryan and Tracy Boland
  - Bing Broderick
  - Alberto Calvo
  - Ann and Larry Chait
  - Lavinia Chase and Edith Springer
  - Charlie Clapp
  - Mickey Cockrell
  - David and Lauren Cohen
  - Mary Cronin
  - Laurel and Craig Deery
  - Jerry DiMatteo and Bonnie Carson DiMatteo
  - Melissa Duggan and Rajjeev Martyn
  - Sam Frank
  - Maria Egan
  - Carolyn Fine and Jerry Friedman
  - Mike Gilidesgame
  - Justin Glucksman
  - Nicholas Gottlieber
  - Charley Gould
  - Wendy Swart Grossman
  - Allison Hajjar and Steven Dupuis
  - Hearthstone Charitable Foundation
  - David Howse
  - Dan Jekel
  - Benjapon Jivasantikarn
  - Susan Kazanas
  - Brad and Kate Keister
  - Patti Kieval and Craig Illman
  - Brian Curry Krieger and Jeff Krieger
  - Eli Krieger
  - Jack and Susan Krieger
  - Rebecca Krieger
  - Linda and Robert Lane
  - Liz Leberman
  - Margaret Leipsitz
  - Julie Leven, Kenny Blum, and Mirella Blum
  - Benyamin Lichtenstein and Family
  - Blyth and Charlie Lord
  - Elaine Martyn
  - Joseph McHugh
  - Sara Minard
  - Ellen Musinsky and Diane Padilla
  - Susan Musinsky and David Krieger
  - Bill Nigreen and Kathleen McDermott
  - Mike O’Malley
  - Andrea and Doug Plotkin
  - Bernard and Sue Pucker
  - Anne Radday
  - Scott and Wendy Reeds
  - Anna and Clarence Richardson
  - Sarah Roxburgh
  - Carol Salloway
  - Helen Chin Schlichte
  - Bob Scoville
  - Julia Shanks
  - Carolyn and Sean Shaughnessy
  - David Spandorfer
  - Aimee Sprung
  - Krystin Stafford
  - William and Diane Stansbury
  - Chris Swistro
  - Ty Thiele and Sarah Ingerman
  - Ellott Toomey
  - David and Amy Tormey
  - Anna, Trevor, Susan, and Tom Trieschmann
  - Kathleen Wallace
  - Lauren Wallace
  - Kathy and Albert Weyman
  - Katherine Williams

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* Sustaining Partner: Our Sustaining Partners are those who have given or pledged support of $20,000 per year for at least three years.
**INVESTORS & SUPPORTERS**

**EXECUTIVE COACHES**


**PRESENTATION ADVISORS**


**NOMINATION COMMITTEE**


**EVALUATION COMMITTEE**

INVESTORS & SUPPORTERS

IN-KIND PARTNERS
- Analysis Group
- Ariel
- DPA Communications
- Echo & Co.
- Edgework Consulting
- Goodwin
- Microsoft New England Research & Development Center
- Opus Design
- Promus+ Consulting
- William James College

CONSULTANTS
- Alissa Farber
- Sam Frank
- Wendy Swart Grossman
- Anne Marie Boursiquot King
- Margaret Leipsitz
- Chris Swistro
- Meenakshi Verma-Agrawal

SPECIAL THANKS
Our sincerest gratitude to Katie Barnett for her many years of leadership and hard work at SIF. Thank you!

SOCIAL INNOVATION FORUM BOARD OF DIRECTORS
- Ryan Dings (Chair), Sunwealth
- Katherine Gross, The Charlotte Foundation
- Weston (Tony) Howland III, Howland Capital Management
- David Howse, ArtsEmerson
- Susan Musinsky, Social Innovation Forum
- Andy Offit, City of Somerville
- Vikram Punwani, Bain Capital
- Marie Schwartz, TeenLife Media

SPECIAL ADVISORS
- Vilas Dhar, Next Mile Project Founder, SIF Senior Advisor
- Andrew Wolk, Root Cause, SIF Founder

SOCIAL INNOVATION FORUM STAFF
- Paulina Cousino, MBA Intern, Special Projects
- Kamil Davis, College for Social Innovation Fellow
- Melissa Duggan, Senior Manager
- Michael Haroz, Access to Justice Fellow
- Tanya Inwald, Director, Nonprofit Accelerator
- Susan Musinsky, Executive Director
- Christian Rodriguez, Development Coordinator
- Carolyn Shaughnessy, Senior Manager
- Anna Trieschmann, Manager of Strategic Partnerships

FINANCIAL SUMMARY

OPERATING REVENUE • $1,543,796
- Corporations: 29%
- Individuals: 19%
- Foundations: 49%
- In-kind: 3%

REVENUE BY SOURCE

REVENUE BY USE/PURPOSE
- Events: 29%
- Grants: 17%
- Programs: 36%
- Unrestricted Donations: 15%
- In-kind: 3%

EXPENSES • $1,459,329
- Program Services: 30%
- Fundraising: 9%
- General and Administration: 9%
- In-kind: 52%

* Note: Does not include the one-time expenses ($113,000) related to SIF’s spin-off from Root Cause that were paid in FY16 but spread over FY16 and FY17. Unrestricted net assets post spin-off are $29,903.
## PORTFOLIO ORGANIZATIONS

### SOCIAL INNOVATORS

<table>
<thead>
<tr>
<th>Year</th>
<th>Organization(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2017</strong></td>
<td>Boston CASA, Citizens for Juvenile Justice, Community Economic Development Center, Institute for Nonprofit Practice, Julie’s Family Learning Program, Project Citizenship, Room to Grow</td>
</tr>
<tr>
<td><strong>2016</strong></td>
<td>African Community Education, Budget Buddies, Cambodian Mutual Assistance Association, Dorchester Community Food Co-op, Hale, Louis D. Brown Peace Institute, MassCOSH, SMART Team, a division of JRI</td>
</tr>
<tr>
<td><strong>2015</strong></td>
<td>Catie’s Closet, Company One Theatre, Courageous Parents Network, Massachusetts Public Health Association, Mystic River Watershed Association, Transformative Culture Project, Waypoint Adventure</td>
</tr>
<tr>
<td><strong>2014</strong></td>
<td>Coaching for Change, Doc Wayne Youth Services, Inc., Mill City Grows, Silver Lining Mentoring, Veterans Legal Services</td>
</tr>
<tr>
<td><strong>2013</strong></td>
<td>AgeWell West Roxbury, GRL2radio, Groundwork Lawrence, Safe City Academy, a program of Dorchester Youth Collaborative, Shelter Music Boston</td>
</tr>
<tr>
<td><strong>2012</strong></td>
<td>Cooking Matters, a program of Share Our Strength, Inner City Weightlifting, LGBT Aging Project, a program of Fenway Health, Science Club for Girls, Tempo Young Adult Resource Center, a program of Wayside Youth &amp; Family Support Network, WorkExpress, a program of Father Bill’s &amp; MainSpring</td>
</tr>
<tr>
<td><strong>2011</strong></td>
<td>Fiscal Health Vital Signs, Future Chefs, Massachusetts Senior Action Council, MathPOWER, Smart from the Start</td>
</tr>
<tr>
<td><strong>2010</strong></td>
<td>Generations Incorporated, Home &amp; Healthy for Good, a program of the Massachusetts Housing &amp; Shelter Alliance, Medicine Wheel Productions, My Life My Choice, a program of JRI, Playworks MA, Workforce Development &amp; Employer Partnerships, a program of Project Hope</td>
</tr>
<tr>
<td><strong>2008</strong></td>
<td>CitySprouts, Cradles to Crayons, Girls’ LEAP, ReVision Urban Farm, a program of Victory Programs, True Colors: Out Youth Theater, a program of The Theater Offensive, UTEC</td>
</tr>
<tr>
<td><strong>2007</strong></td>
<td>Boston Urban Youth Foundation, Building Impact, Incarcerated Youth at Play, a program of the Actors’ Shakespeare Project, Strong Women, Strong Girls</td>
</tr>
<tr>
<td><strong>2006</strong></td>
<td>Boston Black Women’s Health Institute, Tacos Unidos, a project of Roca Treehouse Boston, WriteBoston, Zumix, Inc.</td>
</tr>
<tr>
<td><strong>2004</strong></td>
<td>Boston Children’s Chorus, Boston Health Care and Research Training Institute, Close to Home, Common Impact, Rediscovery House, VietAID</td>
</tr>
<tr>
<td><strong>2003</strong></td>
<td>ACT Roxbury/Madison Park Development Corporation, Boston Learning Center, Eagle Eye Institute, Haley House, Social Capital Inc., Year Up</td>
</tr>
<tr>
<td><strong>2002</strong></td>
<td>Boston Children’s Chorus, Boston Health Care and Research Training Institute, Close to Home, Common Impact, Rediscovery House, VietAID</td>
</tr>
</tbody>
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### IMPACT ENTREPRENEURS

<table>
<thead>
<tr>
<th>Year</th>
<th>Organization(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2016</strong></td>
<td>ClearGov, EnergySage, KinderLab Robotics, PlenOptika, Sunwealth (formerly PSM Clean Energy), WiCare</td>
</tr>
<tr>
<td><strong>2015</strong></td>
<td>Agora for Good, Cabbige, Custom Camisas, Daily General Counsel, DrivenData, Fresh Food Generation, Jubali, Memory-Lane.Tv</td>
</tr>
<tr>
<td><strong>2014</strong></td>
<td>A Little Easier Recovery, Artisan’s Asylum, ChopChopKids, Janji, Life Alive, ReFleece</td>
</tr>
<tr>
<td><strong>2013</strong></td>
<td>City Feed and Supply, Green City Growers, GRIT (Global Research Innovation &amp; Technology), Project Repat</td>
</tr>
</tbody>
</table>
THE SIF MODEL

The Social Innovation Forum (SIF) provides a unique combination of capacity building and network building to create positive social change in greater Boston. We actively connect supporters (funders, investors, and volunteers) and practitioners (nonprofit and social business leaders) to build productive relationships focused on growing social impact.